



ESTIMATED VARIABLE COSTS - Per Hour

Learjet 35A			
Fuel (1)	\$1,183.93	\$-	\$-
Fuel Additives	11.45	-	-
Lubricants	-	-	-
Maintenance Labor (2)	300.82	-	-
Parts Airframe/Eng/Avion (3)	211.72	-	-
Engine Restoration (4)	429.72	-	-
Thrust Reverser Allowance	12.25	-	-
Propeller Allowance	-	-	-
APU Allowance	-	-	-
Major Periodic Maintenance	-	-	-
Misc Exp. - Landing/Parking	18.06	-	-
- Crew Expenses	60.32	-	-
- Supplies/Catering	28.68	-	-
- Carbon Offset (5)	-	-	-
- Other	-	-	-
Fractional Cost/Hour + Tax	-	-	-
Total Variable Cost/Hour	\$2,256.95	\$-	\$-
Average Speed-Kts. (6) 600-nm trip	429.00	-	-
Cost per Nautical Mile	\$5.26	\$-	\$-

Cost data in this report is intended to be used as a benchmark

FOOTNOTES - Size of Operation: 1 - 2 Aircraft

Date: 2010-01-18

Currency: \$

Type of Operation:

Corporate

1. Fuel Cost	5.17	-	-
Gallons/Hour Blk Fuel/Flt Time +15%	229	-	-
2. Maint. Labor Cost per Hour	89	-	-
Maint. Hours/Flight Hours	3.38	-	-
3. Incl. Engine Parts Cost	No		
Engine Model	TFE 731-2		
Aircraft Model Year	1995		
4. Overhaul Cost Source	JSSI Prem09		
5. CO2 Cost Per Tonne	-	-	-
6. Block Speed Source	AC Manual		



ANNUAL FIXED COSTS

Learjet 35A

Crew salaries - Captain (7)	\$90,000	\$-	\$-
- Co Pilot	55,000	-	-
- Flt Attendant	-	-	-
- Flt Eng/Other	-	-	-
- Benefits	43,500	-	-
Hangar - Typical	25,400	-	-
Insurance - Hull (8)	7,600	-	-
Single Limit Liability	11,800	-	-
Recurrent Training	22,000	-	-
Aircraft Modernization (9)	45,000	-	-
Navigation Chart Service	4,166	-	-
Refurbishing (10)	16,020	-	-
Computer Mx. Program (11)	4,500	-	-
Weather Service (12)	700	-	-
Other Fixed Costs	-	-	-
Mgmt Fee/Yr + Tax	-	-	-
Total Fixed Cost/Year	\$325,686	\$-	\$-

Cost data in this report is intended to be used as a benchmark

FOOTNOTES -

Size of Operation: 1 - 2 Aircraft

Date: 2010-01-18

Currency: \$

7. Crew Salary Source	08 NBAA		
Number of Crew	2	-	-
8. Ins Hull Value/Frac Share Cost	1,900,000	-	-
Hull Insurance Rate (%)	0.40	-	-
9. Modernization	10 Yr Avg		
10. Refurbish Labor Hrs/Seat	30	-	-
11. Comp. Mx Program Source	Typical		
12. Weather Service Source	Typical		



ANNUAL BUDGET

Learjet 35A

Utilization - Nt. Miles	175,000	-	-
- Hours	408	-	-
Variable Cost	920,836	-	-
Fixed Cost	325,686	-	-
Total Cost (No Depreciation)	\$1,246,522	\$-	\$-
- Per Hour	3,055.00	-	-
- Per Nt. Mile	7.12	-	-
- Per Seat Nt. Mile	1.19	-	-
Total Cost (No Depreciation)	1,246,522	-	-
Book Depreciation (13)	190,000	-	-
Total Cost (Book Dep)	\$1,436,522	\$-	\$-
- Per Hour	3,521.00	-	-
- Per Nt. Mile	8.21	-	-
- Per Seat Nt. Mile	1.37	-	-
Total Cost (No Depreciation)	1,246,522	-	-
Market Depreciation (14)	76,000	-	-
Total Cost (Market Dep.)	\$1,322,522	\$-	\$-
- Per Hour	3,241.00	-	-
- Per Nt. Mile	7.56	-	-
- Per Seat Nt. Mile	1.26	-	-

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Footnotes - Size of Operation: 1 - 2 Aircraft

Date: 2010-01-18

Currency: \$

13. Book Depreciation Rate	10% per yr	-	-
14. Market Depreciation Rate	4.00	-	-



GENERAL COMPARISON

Learjet 35A

Cabin-Height (Ft.)	4.30	-	-
- Width	4.90	-	-
- Length	12.90	-	-
Cabin volume (Cu. Ft.)	268.00	-	-
Cabin Door Height (Ft.)	4.16	-	-
- Width	3.00	-	-
Baggage -Int. (Cu.Ft.)	40.00	-	-
- External	-	-	-
Typical Crew/Pass Seating	2/6		
Weight-Max Take-off (Lbs.)	18,300	-	-
- Maximum Landing	15,300	-	-
- Basic Operating	10,310	-	-
- Usable Fuel	6,198	-	-
Payload-Full Fuel (Lbs.)	1,992	-	-
- Maximum	3,190	-	-
Certified/IFR Certified	Yes/Yes		
Price - New (Corporate)/1000	4,795	-	-
- Pre Owned Rng/1000	700/1,900		
- Years Produced	1976 - 1995		

PERFORMANCE COMPARISON

Learjet 35A

Range-NBAA IFR Res (N.Mi.)			
Seats Full	1,930	-	-
Ferry Range - (Pilot(s) only, no pax)	2,125	-	-
Range-30 Min. Res (N.Mi.)			
Seats Full	-	-	-
Ferry Range - (Pilot(s) only, no pax)	-	-	-
Balanced Field Length (Ft.)	6,300	-	-
Landing Distance - FAR 121	4,400	-	-
Rate Of Climb (Ft/Min)	4,340	-	-
- One Engine Out	1,280	-	-
Cruise Speed-Max (KTAS)	470	-	-
- Normal	436	-	-
- Long Range	424	-	-
Stall Speed (IAS)	89	-	-
Ceiling-Service MTOW (Ft.)	45,000	-	-
- Service OEI	25,000	-	-
- Hover IGE (Helicopter Only)	-	-	-
- Hover OGE (Helicopter Only)	-	-	-